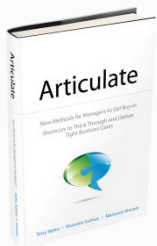
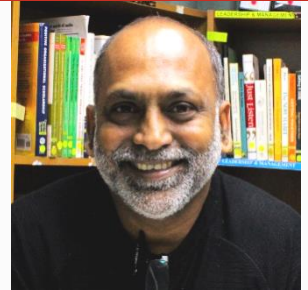


FACILITATOR: TERRY NETTO

Professional Background

Terry is the CEO of People Potential, a Learning & Development consultancy with offices in Singapore and Malaysia. Its facilitators work across Asia, with occasional engagements in Europe, North America and Africa. Terry facilitates workshops for senior and middle managers in Influencing Skills, and consults in Post-Training Reinforcement (Behaviour Change). His work with large corporations and financial institutions has taken him to major cities like New York, London, Frankfurt, Beijing, Shanghai and Hong Kong. He has also presented at conferences and other L&D events in Australia, Bahrain, India, Indonesia, Malaysia, Mauritius, Singapore and Switzerland.



In the 1990s, he was one of six Master Trainers in the world for the 'Think on Your Feet'® programme. Currently, he is a member of the International Society for Performance Improvement (www.ispi.org) and used to be an adjunct faculty member of the Center for Creative Leadership (www.ccl.org).

He is currently co-authoring a book, 'Articulate', that is based on some of the innovative work he has done.

Academic Background

Terry has a background in Philosophy, Psychology, T&D/HRM and Business Administration. He also a Master Practitioner certification in NLP (Neuro-Linguistic Programming) from the United States.

Community Involvement

Terry has served in several voluntary organisations, including the Executive Committees of Mensa Malaysia and the Malaysian Society for Training and Development. His community projects are primarily with international NGO groups like WWF (Worldwide Fund for Nature), IofC (Initiatives of Change) and local ones in Malaysia.

Clients

The clients he has worked with include:

- Agilent
- Alliance Bank
- Alstom
- Bank Negara Malaysia
- Bangkok Bank
- BASF
- Celcom
- CIMB
- Citibank
- ConocoPhillips
- Criteo
- Danone
- Dell
- Deloitte
- Deutsche Bank
- DiGi
- DHL Worldwide Express
- Dupont
- Emerson
- Experian
- ExxonMobil
- Ernst & Young
- Fonterra
- General Electric
- Groupe SEB
- IJM
- Infineon
- Jebsen & Jebsen
- Keysight
- LafargeHolcim
- Lippo Group
- Maxis
- Maybank
- MHE-Demag
- MISC
- Monetary Authority of Singapore
- Motorola
- NSL
- OCBC
- Pfizer
- PricewaterhouseCoopers
- Samsung
- Schroders Investment
- Scope
- SGX (Singapore Stock Exchange)
- Singapore Institute of Management
- Singapore Civil Service College
- Singapore Housing Development Board
- Sony
- Sunway
- Texas Instruments
- TM
- U-Mobile
- UEM
- Visteon
- Zurich Insurance