

SHARMINI SUTHAN

Professional Background

In her 28 years in the learning and development, Sharm has been involved in business development, strategic planning and client servicing with numerous local and multinational companies. With prior work experience in the retail industry, she has designed and trained workshops and programmes across a wide variety of industries, including corporate banking, IT, media and advertising, manufacturing, government sector as well as recently corporatised/privatised agencies.

Sharm has helped professionals in multinational organisations express themselves for business results. With a candid and energetic style, she enjoys challenging executives to hone their thinking and articulation in high stakes situations. Countries that she has trained in Malaysia, Singapore, Indonesia, Philippines, Korea, Taiwan, China, Hong Kong, United States and the United Kingdom.



Sharm specialises, delivers and contributes to the development the following business presentations programmes:

1. The Case Maker™ Suite
2. Think on Your Feet®
3. Presentations Alive!™
4. Executive Presentations Coaching.

Sharmini is a Director of People Potential's regional office in Singapore.

Academic Background

Sharm has an MBA (Strategic Management) from the Strathclyde Graduate Business School in Glasgow, Scotland.

Clients

Among the major clients she partners with:

- Aberdeen Asset Management Singapore
- Agilent Technologies Penang
- AIA Malaysia
- Alliance Bank Malaysia
- Allianz Insurance Singapore
- Alstom Singapore
- American Express Singapore
- ANZ Indonesia, Singapore
- Arvato Singapore
- AVON Cosmetics Shanghai
- BASF Singapore, Hong Kong, Shanghai, Thailand, Korea
- Borouge Singapore
- Cabot Chemicals Malaysia, Indonesia
- CIMB & iCIMB Malaysia
- Citigroup Malaysia, Indonesia
- ConocoPhillips, Indonesia
- Coca-Cola Singapore, Taiwan
- Danone Asia Pacific & China
- Deutsche Bank AG Singapore, Hong Kong, London, New York
- Emerson Climate Technologies, China
- Ericsson Beijing
- Fonterra Singapore
- Givaudan Singapore
- Honda Motors Indonesia
- Hong Kong Management Association
- IBM Singapore
- Infineon Technologies Singapore, Hong Kong, Shenzhen, Shanghai
- IJM Malaysia
- Johnson&Johnson Singapore
- Jurong Port Singapore
- Keppel Land Singapore
- Logica Systems
- Maybank Malaysia
- MAXIS Malaysia
- Motorola Asia
- Novartis Pharmaceuticals
- Prudential Assurance
- PwC Singapore, Indonesia
- Singapore Institute of Management
- SinarMas Land, Indonesia
- SP Setia, Malaysia
- UOB (Portfolio Analysis & Regulatory Mgmt) Singapore
- Zaluvida Malaysia