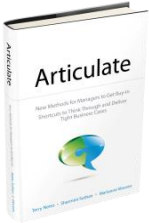


# FACILITATOR: MARIANNE VINCENT

## Professional Background

Marianne is the Director of Training Quality at People Potential. She is the master trainer and developer of Presentations Alive!™. People Potential's flagship presentation skills programme. More than 15,000 corporate participants across the Asia-Pacific region have gone through the programme in the past 24 years. She is a co-author of People Potential's upcoming book, Articulate: New Methods for Managers to get Buy-In.



Marianne works primarily with senior managers and talent for their presentations:

1. Executive Presence Coaching
2. Masterclass: Advanced Delivery Skills
3. Presentations Alive!™ (customised for senior managers)
4. Just-in-Time coaching (for business pitches to senior management)

She also trains and/or co-developed the following programmes:

1. The Case Maker™ suite of programmes
2. Think on Your Feet®
3. Presentations Alive!™ Licensing (for in-house trainers)



## Academic Background

A Master Practitioner of NLP (Neuro-Linguistic Programming); Marianne also holds advanced NLP certifications in Language Patterns (Terrence McClendon, Australia), and Modelling (Robert Dilts, David Gordon, USA). Her uniqueness stems from the fact that besides being a gifted trainer, she also brings extensive knowledge about upfront performance and practice methods from her previous training abroad as a concert pianist.

## Community Involvement

Marianne works with NGOs to strengthen their presentation skills. She has run programmes for many NGOs including a leading environmental organisation, a civil society organisation committed to promoting the rights of women, and a charity that helps people worldwide who are tempted to suicide or despair. She regularly conducts trainings in People Potential's NGO series.

## Clients

Marianne's portfolio includes clients in USA, China, Hong Kong, Indonesia, Malaysia, Singapore and the UK:

- Alliance Bank
- AmBank
- AmGeneral Insurance
- ANZ
- Astro
- Bank Islam
- BOC
- CIMB
- Coca-Cola
- Continental Tyres
- Dell
- Deutsche Bank
- edotco
- Experian
- Exxon Mobil
- Finance Accreditation Agency
- iCIMB
- International Medical University (IMU)
- IJM
- Johnson & Johnson
- Keysight Technologies
- Maybank
- MHE Demag
- MMC Gamuda
- MRCB
- Monash University
- Motorola
- Novartis Pharmaceuticals
- OCBC
- Orkim
- Petronas
- S P Setia
- Sony
- Standard Chartered
- Sunway Group
- Taylor's Education Group
- Time dotCom
- TM
- WWF Malaysia

## Publications & Conferences

- (Book, Co-author, WIP) Articulate: New Methods for Managers to Get Buy-In
- (Booklet) Voice Development for Presenters
- (eBook) How to Choose a Licensed Programme
- (Article) How to Choose A Training Provider
- (Article) The Presenter On A Mission, published in Inspire
- (Article) The Answer That No One Wants, published in HR Matters
- (Article) Accelerated Learning in Asia, published in Training Matters
- (Conference) Keynote Speaker at New Zealand Accelerated Learning Conference