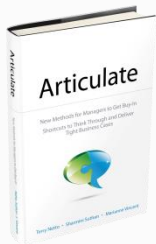


FACILITATOR: TERRY NETTO

Professional Background

Terry is the CEO of People Potential, a Learning & Development consultancy with offices in Singapore and Malaysia. Its facilitators work across Asia, with occasional engagements in Europe, North America and Africa. Terry facilitates workshops for senior and middle managers in Leadership Development and Influencing Skills and has run workshops for multinational corporations in major cities like New York, London, Frankfurt, Beijing, Shanghai and Hong Kong.



In the 1990s, he was one of six Master Trainers in the world for the 'Think on Your Feet'® programme. Currently, he is a member of the International Society for Performance Improvement (www.ispi.org) and an adjunct faculty member of the Center for Creative Leadership (www.ccl.org).

He is also the main designer of 'HR Exchange', an event for HR and L&D professionals in Singapore, Kuala Lumpur and Jakarta and co-author of 'Articulate' – to be published in 2016 by Blackcard Books (Canada).



Academic Background

Terry has a background in Philosophy, Psychology, T&D/HRM and Business Administration. He is also a Master Practitioner of NLP (Neuro-Linguistic Programming). His current doctoral research is on Organisational Citizenship Behaviour.

Community Involvement

Terry has served in several voluntary organisations, including the Executive Committees of Mensa Malaysia and the Malaysian Society for Training and Development. His current community projects are primarily with two international groups, WWF (Worldwide Fund for Nature) and IofC (Initiatives of Change). Such work occasionally takes him to several countries in Europe and Asia. He also runs *pro bono* weekend workshops for nonprofits.

Clients

The clients he has worked with include:

- Alstom Power Asia Pacific
- Bank Negara (Central Bank of Malaysia)
- Bangkok Bank
- BASF
- Celcom
- Citibank
- ConocoPhillips
- Dell
- Deutsche Bank
- DiGi
- DHL Worldwide Express
- Dupont
- Experian
- ExxonMobil
- Ernst & Young
- Intel
- General Electric
- Lafarge
- Lippo Group
- Maybank
- Monetary Authority of Singapore
- Motorola
- Pfizer
- PricewaterhouseCoopers
- Schroders Investment
- Singapore Institute of Management
- Singapore Civil Service College
- Singapore Housing Development Board
- Texas Instruments
- TM
- Visteon