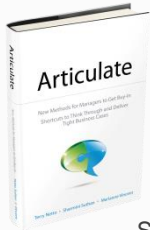


# FACILITATOR: SHARMINI SUTHAN

## Professional Background

Sharmini heads the People Potential regional office in Singapore. In the 25 years she has spent in the training industry, Sharm has been involved in business development, strategic planning and client servicing with numerous local and multinational companies. Her prior work experience in the retail industry has helped in designing and conducting workshops and programmes across a wide variety of industries, including corporate banking, IT, media and advertising, manufacturing, government sector as well as recently corporatised/privatised agencies.

Sharm has trained spokespeople, including diplomats, managing directors and CEOs, to handle a variety of communication situations – major presentations, handling the media and top-level negotiations. Countries that she has trained in: Malaysia, Singapore, Indonesia, Philippines, Korea, Taiwan, China, Hong Kong, United States and United Kingdom.



Sharm trains and/or developed the following programmes:

1. The Case Maker™
2. Think on Your Feet®
3. Presentations Alive!™
4. Strategic Articulation

She is the co-author of 'Articulate' – to be published in 2016 by Blackcard Books (Canada).

## Academic Background

Sharm graduated with an MBA (Strategic Management) from the Strathclyde Graduate Business School in Glasgow, Scotland.

## Community Involvement

On a personal note, Sharm is very concerned about less fortunate children; and contributes regularly to various children's causes. She supports the work by Initiatives of Change ([www.iofc.org](http://www.iofc.org))

## Clients

Among the major clients she partners with:

- Aberdeen Asset Management Singapore
- Agilent Technologies Penang
- Alliance Bank Malaysia
- Allianz Insurance Singapore
- Alstom Singapore
- American Express Singapore
- ANZ Indonesia
- Arvato Singapore
- AVON Cosmetics Shanghai
- BASF Chemicals Singapore
- Cabot Chemicals Malaysia, Indonesia
- CIMB & iCIMB Malaysia
- Citigroup Malaysia, Indonesia
- ConocoPhillips, Indonesia
- Deutsche Bank AG Singapore, Hong Kong, London, New York
- Emerson Climate Technologies, Shanghai
- Ericsson Beijing
- Fonterra Singapore
- Givaudan Singapore
- IBM Singapore
- Hong Kong Management Association
- Infineon Technologies Singapore, Hong Kong, Shenzhen, Shanghai
- Intel Korea, Malaysia, Singapore, Shanghai, Taiwan
- IJM Malaysia
- Jurong Port Singapore
- Keppel Land Singapore
- Logica Systems
- MAXIS Malaysia
- Motorola Asia
- Novartis Pharmaceuticals
- Prudential Assurance
- PwC Singapore, Indonesia
- Singapore Institute of Management
- SinarMas Land, Indonesia
- UOB (Portfolio Analysis & Regulatory Mgmt) Singapore
- Zaluvida Malaysia