

# THE HR EXCHANGE

People Matters that Matter

Presented by:  
*peoplepotential*

## Managers As Coaches

**IN THIS NEW ECONOMY SUPERVISORY AND MANAGEMENT SKILLS ALONE ARE JUST NOT ENOUGH.**

- In today's complex world, how do you best coach your team to deliver more commitment, performance and better ideas?
- With a busy schedule, how can managers make time and effort required to coach employees?

The most successful managers understand that in an environment of collaborative teamwork and empowerment, coaching skills are an essential.

Managers As Coaches will give you the skills to empower and develop your direct reports and others towards increased performance, self-reliance, and pro-activeness within challenging times we are in.

Coaching skills will also increase your own ability to communicate, understand, and influence others.

### WHAT PARTICIPANTS LEARN

**Models:** T-GROW Model, NLP Communication Model & The Work Wheel

**Skills:** Rapport, Listening, Questioning

**Practise:** Applying the Models & Skills to real issues



### WHY MANAGERS AS COACHES?

By the end of this workshop, participants will learn and apply various models and tools that will give them the ability to coach in the workplace in both formal and informal settings.

This workshop was designed with proven learning technologies: Accelerative Learning (AL), Multiple Intelligences (MI) and Neuro-Linguistic Programming (NLP).

## WHO SHOULD ATTEND/WHO WILL BENEFIT:

Anyone managing others. Highly relevant to Managers, HR, Coaches, Consultants, Trainers, and other Professionals.

<b>Date:</b> 28-29 June 2010 <a href="#">[Register]</a>	<b>Time:</b> 9.00am - 5.00pm	<b>Venue:</b> Concorde Hotel, Kuala Lumpur	<b>Fees:</b> RM1,200
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(10% Early-Bird Discount if you register by 31 May 2010)

Small class size of 12 participants to cater for more discussions,  
skill building and application.

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## Facilitator: Bhavesh Patel (Bhav)

Since 2000, Bhav has been facilitating learning and change with individuals and organisations all over the world. This has involved designing and delivering training courses, organising conferences, and organisational development. His work has taken him to over 20 countries. A holder of two diplomas in coaching, and an NLP Master Practitioner, he is currently studying for a Masters in Management Psychology.

## About People Potential

We work in 19 countries with some of the most learning & development savvy clients. They include top MNCs and Fortune 500 companies namely ▪ Dell ▪ Deutsche Bank ▪ ExxonMobil ▪ Conoco Phillips ▪ Hewlett-Packard ▪ IBM ▪ Kimberly-Clark ▪ Motorola ▪ Nokia ▪ Shell ▪ Sony Corporation ▪ Texas Instruments ▪ Alstom Power Asia Pacific ▪ Caltex ▪ DHL ▪ DiGi ▪ Ericsson ▪ Guthrie ▪ Infineon ▪ Lafarge ▪ Logica CMG ▪ Bank Negara Malaysia ▪ Monetary Authority of Singapore ▪ Nestle ▪ PricewaterhouseCoopers ▪ Prince Hotel ▪ Singapore Civil Service College ▪ Singapore Institute of Management ▪ Telekom Malaysia ▪ Western Digital ▪ WWF (World Wide Fund for Nature).

Across 5 continents, we have helped professionals to unfold their human potential.

Our programmes and workshops are run by practitioners who are not generalists but specialists in their respective fields. They collaborate with our dedicated R&D unit to develop solutions using tools like Accelerative Learning, Multiple Intelligences and NLP (Neuro-Linguistic Programming). These powerful technologies for human change have a successful global track record of between 20 to 50 years.

This stellar combination of strong products, trainer credibility and track record has enabled us to maintain a 100% money-back guarantee on our standalone workshops since the early 90s.

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[Register](#)

In-House enquiries; email [Sharmini Suthan](#) [Back](#)

Interested but the dates do not fit; email [Min Lee](#) for future dates. [Back](#)

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